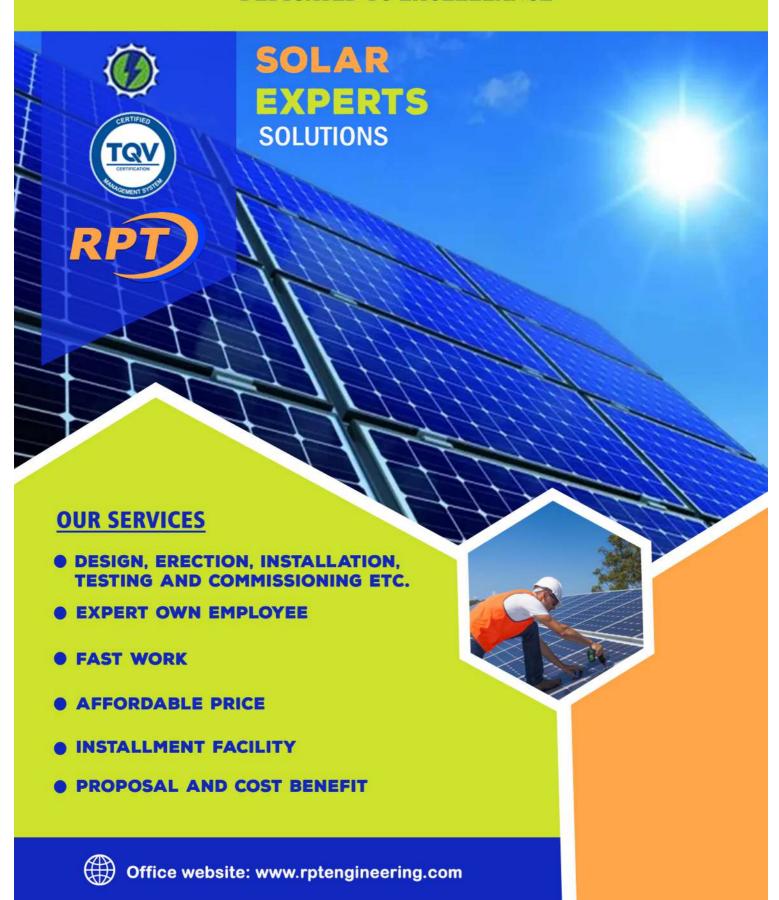
# RPT ENGINEERING SERVICES PVT. LTD

"DEDICATED TO EXCELLEANCE"



#### WHO WE ARE

RPT Engineering Services Pvt Ltd has been increasing in recent times with the growing concern for the country's enrgy secuity. With the limitation of the conventional resources, renewable energy has become the major driver and shall be playing a vital role in every field replacing the earlier once. RPT Engineering Services Pvt Ltd established around 7yrs ago has been one of the pioneers in the Solar park regime & now and established player in Turnkey Solar EPC Services, catering to the increasing demand in the country. With the presence in almost all major corners of the country, has significantly contributed so far rounding to 100MW capacity of Solar Plants.

The startup, is now growing young, which matured in the brains of two MITians(Chennai), turned techno commercials, who is known for quality & in time delivery and company possess all relevant certifications like TQV Certified, MSME Certified, NSIC Certified required for any player providing green technology and environmental friendly solutions.

Apart from being an EPC Solution provider, the company is known for its differentiated and unique 'Co-Developer' approach ofering cost effective investment returns to its private equity investors. As a reason, gained confidence of its customers and investors, in a short stint. Also, its owns some projects in the IPP model of both ground mounted & rooftop segment.

The company has gained expertise in the transmition and power distribution segment also and now entering exclusively with the separte brand for the Roof Top segment. Being a comptetive solar EPC advisory organization in India, it still extends support extensively in Consulting-Engineering-Contracting-Comissioning Services, members at various forms, contributes to the solar movement in the country. Various recongnitions have come it way, potray its success stories of which a few are showcased, has been awarded the "Most Promising Brand in Power and Energy Sector" by International standard.

Vision 2023 of the company is to contribute to the National Solar Mission of 50GW distributed in both the recognized segments with the support of its in house EPC expertise. The young and the talented team lead by experienced senior leadership which equally supported by young and dynamic promoters.

Valuing MISSION to the company aims to provide green sustainable for generations to come.

Think Green Think Better!!





WE INTEND
TO OFFER HUMANITY
A GREENER WORLD
FOR
BETTER TOMORROW

#### **COMPANY BOARD**



Er.R.Thangaraj B.Sc., B. Tech, M.Tech Managing Director

A young techno commercial, posses a deep understanding of the business terms on both national international fronts. A patient listener deep strategist being his core strengths while identifying the target road maps. Being an engineer, his analytical skills are sharp and exemplary. Mr. R. Thangaraj, Spares enough time in deeply underst anding the key features of project along-side keeping an eye on the same. Also, as a head of business family, stays updated on the new innovations and business inventions acrossthe globe. A constant traveler, having a small team of Research Development closely knit and continuous working on the new business ideas.

A co-founding team member, being an MIT ian, posses high-end technical command in the field of solar which provides him an edge to command project execution team. His focus on time quality delivery is his expertise. The technocraft turned business-man spend enough time with the team on the ground, for engineering and design issues specially. His commercial skills are unmatched when it comes to cost evaluation of the project and bidding. Not only his analytical skills but maintaining a rapport with the customer technical explanation in sync with business statistics is beyond comparison. His straight forward approached by the client is always a welcomed one.



Er.P. Balaji B.E. W.E Project Director



Net - work is Net - worth; working on this principle, an exemplary business leader and second generation entrepreneur got associated with us more than thirteen years of experience and extensive interpersonal skils advancing Rays at a global platform. Heading the South India and International Business operations for the company, he has brought compelling projects to the comapny. He is also contributing the New Business domains of Renewable Energy. Encashing his goodwill virtue, Rays Group aspires to be upfront in overseas market place.

Mr.V. Sasikumar MBA Business Director

#### **ROOFTOP BUSINESS VERTICALS**

We offer following Business Models to our customers to fit their requirments and bsed on our assements:

CAPEX-BASED SOLUTIONS: End to end turnkey EPC service under a fixed price fixed time execution model.

OPEX-BASED SOLUTION: This is a zero investment model for the cutomer where in we setup the project on cutomer's roof with our own capital and supply power to the customer under a long term Power Purchase Agreement.

CAPEX-FINANCING SOLUTION: Subject to credit metrics, we offer financing solution to customers wanting to set-up projects leading to only marginal investment by the customer as against entire capital cost.





### **ROOFTOP**

Aiming for market leadership position

## VISION - 2022

- 100MW capacity of rooftop projects across residential and institutional segment in 2 states of India
- Widely distibuted portfolio with low unit risk and high returns.

#### PLAN-2023

• 1GW Cpacity of rooftop projects across residential and institutional segment in 5 to 8 states of India # 1 Rooftop player in India.

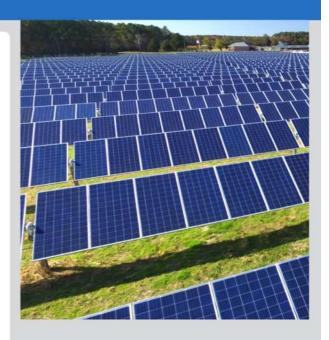


## Solar Open Access

Open Access model is for the industrial and commercial clients who want electricity directly from the generator at an optimum price. The customers pays for the electricity supplied to it directly from the generator under a long-term Power Purchase Agreement (PPA).

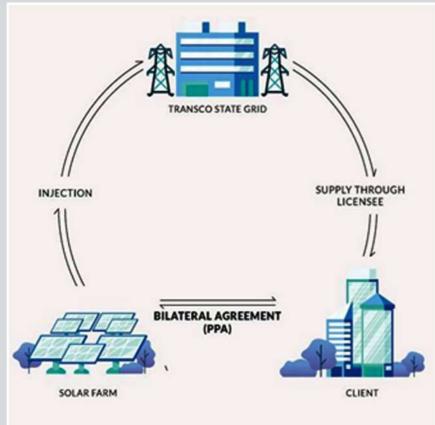
The Electricity Act, 2019 allows power consumers having the connected load of over 1 MW to buy power from sources other than the state distribution utility. We offer electricity to industrial and commercial users under long-term PPAs under Third Party, Group Captive Captive open access model as per prevailing state regulations.

We are an experienced solar power developer in the field of open access. Our group companies has extensive experience and capabilities in the field of EPC for grid-connected utility-scale solar power projects. Our team of experienced professionals can manage the end to end implementation of solar power projects right from the conceptualization to execution and operations. We offer the most optimum and customized solutions to all our customers.









## **CONTACT US**



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RPT Engineering Services Pvt. Ltd

■ KANCHIPURAM

**■** CHENNAI

